

12 sales messages in The Sixty-Second Pitch. Don't give long descriptions of situations
Never let an interview end without summarizing your twelve key messages.

1. Passion for the Business. Do you feel a passion for the business? If so, why? Give specific examples of the things that excite you.
2. Motivation and Purpose. What's the most compelling case you can make to prove your interest?
3. Skills and Experience. Consider your key skills, offer specific evidence.
4. Diligence and Professionalism, including thoroughness, diligence, and accountability.
Give proof that you persevere to see important projects through, and that you achieve desired results.
5. Creativity and Leadership. Focus on how you overcome problems. Offer proof of your effectiveness, resourcefulness.
6. Compatibility with the Job. Discuss your specific qualifc. for the job. Conclude by focusing on what you're seeking in your next job.
7. Personality and Cultural Compatibility. What types of people would enjoy working with you.
8. Management Style and Interpersonal Skills. Talk about the management style. Why are those people able to accomplish so much?
9. Problem-Solving Ability. Your problem-solving ability. Focus on real issues and on realistic measures of judging these outcomes.
10. Accomplishments. Focus your answer on the action you took and the positive results you obtained.
If you were hired, what situations would you handle especially well?
11. Career Aspirations. Reiterate the skills and strengths you want to develop further.
12. Persons! Interests and Hobbies. Do you have a balanced lifestyle?
Is your personality reflected in the type of job you choose as well as in the outside activities you pursue?

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| <ul style="list-style-type: none"> • Capability • Confidence • Dependability • Easygoing manner • Enthusiasm • Flexibility • Resourcefulness • Strong work ethic | <ul style="list-style-type: none"> • Возможность • Уверенность • Надежность • Спокойная манера • Энтузиазм • Гибкость • Находчивость • Сильная рабочая этика |
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tailor your aspirations to the realities measures of judging these outcomes accomplishments accomplish conclude thoroughness diligence accountability achieve desired results resourcefulness	торонесс	приспособлявайте свои стремления к реалиям меры оценки этих результатов достигнутые результаты выполнять делать вывод тщательность усердие подотчетность достигать желаемых результатов находчивость
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I consider myself reliable, helpful organized honest taught me	ТОТ	надежный полезный организованный честный научили меня
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confidence	уверенность
I understand my customer's needs	
I'm punctual, dependable and can be counted upon to finish what I start.	на меня можно положится
I never give up my projects.	
despite my age I'm really energetic	едж
I'm working a lot as freelancer, but now I'm looking a new challenge, to broaden my horizons and to gain a new skill-set, all of which I see potential for this job.	
I'm looking forward to better opportunities to grow in job wise.	
I'm looking a job that suits my qualification	соответствует
I'm working as freelancer, while actively job seeking.	пока ищу работу
I'm taking some education courses for better aware new technology	
make a right decision	сделать правильный вибор
most rewarding	самий интересный, полезний
satisfied	удовлетворить
interact with customer	
the best possible	лучшая возможность
experience	опыт
be good at	хорошо справляться с
no matter what happens	неважно что произойдет
what are your strengths and weaknesses?	сильние и слабые стороны
I believe my strongest trait is	черта характера
team work and team environment	
I'm adaptable and flexible person, I'm able to adjust my approach to meet each of their team need.	
adjust my approach	подстраиваться, менять подход
expectations	ожидания
produce high quality code	
attention to details	внимание к деталям
help me tremendously in	помогло мне в высшей степени в
I don't want argue with you about this, but	я не хочу спорить с тобой об этом
competitive	конкурентные
I can switch between task and I can work a couple of projects without prejudice (damage) to the goal of each one of them.	
It can not be a hindrance (interfere)	ето не может быть препятствием
This is not an obstacle	ето не помеха
I'm confused	я запутался
I don't deny	я не отрицаю
able to overcome my fear	способен преодолеть мой страх
have trouble	иметь проблему
take steps	предпринимать шаги
be comfortable with	комфортно с
go according to plan	двигаться по плану
enroll	записаться
staff	штат, вещи
co-workers	сотрудники

in-house training	внутренние курсы
number of difficult situation I have faced	много трудностей, с которыми я столкнулся
I enjoy learning new technology, so research is actually one of my hobbies	
come to mind	пришло в голову
I always remain focused on a solution.	я всегда остаюсь сосредоточенным на решении.
I be able to deal an any kind of software issue	я смогу решить любую проблему с софтом
I would often go to the Google	would - здесь не бы, а просто как модальный - периодичность
I had to find	я был должен искать
Although it is hard to predict the future	хотя трудно предсказать будущее
I sincerely believe my abilities will allow me	я искренне верю, что мои способности позволят мне
achieve the goal through hard work	достичь цели с помощью тяжелой работы
to the point that I can seek other opportunities	до такой степени, что я могу искать другие возможности
I am a fast learner	
I can perform a wide range duties	я могу выполнять широкий круг обязанностей
I have track record of carrying out different task efficiently and successfully	
Я имею послужной список эффективного и успешного выполнения различных задач	
problem solving ability	умение решать проблемы
I was up and running withing a couple of week	я работал с ней в течении пары недель
I was up and running within it	я был в курсе
You require someone who can	вам нужен кто-то, кто может
I have right combination and experienced for this job	
I also bring up the additional quality of SQL-administrator	я также проявляю качество
as shown by my introduction of efficient work flow at project	которое было проявлено в эффективной системе
Do you have any questions? - When will I get answer? How soon I can start?	
Who would I be working closely with?	Would - здесь не бы, а просто как модальный - периодичность
Who would I report to?	если к вопросительному слову относится предлог, он уходит в конец
Do you have example of projects that I would be working ->	Здесь Would это бы
If I were to be offered the job?	Если бы мне была предложена работа?
If you offer me a job	то же самое, но в активном залоге
Are there any benefits your company offers its employees?	
an advantage such as medical insurance or sick pay	sick pay - оплата больничного
What are your salary expectation? Answer	
I'm more interested in the role itself than the pay.	я больше заинтересован в должности, чем в зарплате
be interesting in	я заинтересован
I'm currently earning \$1,000, I would obviously like to better that figure but my main interest is the actual position.	
to better (to improve)	
earn	зарабатываю
figure	здесь просто цифра, figure out - понял, просчитал
I'm interesting in finding a job that is good fit for me.	Мне интересно найти работу, которая мне подходит.
I'm sure whatever salary you're paying is consistent with the rest of the market.	
whatever salary you're paying	любая зарплата, которую вы платите
consistent with the rest of the market.	соответствует остальной части рынка
I prefer to stay on track with ... rather than ...	я предпочитаю не отвлекаться
intend	намерение

though
I can travel and work weekends when necessary
nothing interferes with my giving 100% to my job
my leave would be very short

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или выпадает при переводе, или но

нет препятствий для стопроцентной отдачи на работе
мое отсутствие будет кратким